



# 2022 Annual Report

The Ornithological Society of New Zealand Inc.  
For the year ended 31 December 2022

Prepared by BusinessBase Limited

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# Compilation Report

## The Ornithological Society of New Zealand Inc. For the year ended 31 December 2022

Compilation Report to the Governing Body of The Ornithological Society of New Zealand Inc..

### Scope

On the basis of information provided and in accordance with Service Engagement Standard 2 Compilation of Financial Information, we have compiled the financial statements of The Ornithological Society of New Zealand Inc. for the year ended 31 December 2022.

These statements have been prepared in accordance with the accounting policies described in the Notes to these financial statements.

### Responsibilities

The Society is solely responsible for the information contained in this financial report and have determined that the accounting policies used are appropriate to meet your needs and for the purpose that the financial statements were prepared.

The financial statements were prepared exclusively for your benefit. We do not accept responsibility to any other person for the contents of the financial statements.

### Review Engagement Undertaken

Our procedures use accounting expertise to undertake the compilation of the financial statements from information you provided. Our procedures do not include verification or validation procedures. A review engagement has been performed and accordingly no assurance is expressed. The statement of service performance and the regional accounts have not been subject to a review.

### Independence

We have no involvement with The Ornithological Society of New Zealand Inc. other than for the preparation of financial statements and management reports and offering advice based on the financial information provided.

### Disclaimer

We have compiled these financial statements based on information provided which has been subject to a review engagement. We do not accept any responsibility for the reliability, accuracy or completeness of the compiled financial information contained in the financial statements. Nor do we accept any liability of any kind whatsoever, including liability by reason of negligence, to any person for losses incurred as a result of placing reliance on this financial report.

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BusinessBase Limited  
PO Box 250  
Blenheim  
7240

Dated: 31st March 2023

# Entity Information

## The Ornithological Society of New Zealand Inc. For the year ended 31 December 2022

### Legal Name of Entity

The Ornithological Society of New Zealand Inc.

### Registration Number

CC41020 -Charities service

### Entity Type and Legal Basis

Incorporated society with charitable status

### Entity's Purpose or Mission

The Ornithological Society of New Zealand Incorporated's purpose is to encourage the study, use of knowledge and enjoyment of birds.

### Vision

A vibrant and viable society that is recognised as the leading authority on New Zealand birds and which contributes to their conservation through enhancing knowledge, understanding and enjoyment of them.

### Values

Encouraging assisting an enthusiastic amateur and professional membership that supports the study and enjoyment of birds. Applying rigorous scientific principles to all birds New Zealand studies and projects. Safeguarding the welfare of birds in all Society activities. Demonstrating impartiality in the selection of studies and in the dissemination of information about birds.

### Main Sources of Entity's Cash and Resources

The Ornithological Society of NZ Incorporated has received its income from subscriptions, sponsorship and grants.

### Main Methods Used by Entity to Raise Funds

Partnerships and Grants offered to the Society.

### Entity's Reliance on Volunteers and Donated Goods or Services

The Ornithological Society of NZ Incorporated would not exist without the help and support of a number of dedicated supporters who both volunteer time and donate resources.

### Council Members

Bruce McKinlay (President)

Natalie Forsdick (Vice President)

Lynne Anderson (Secretary)

Paul Garner-Richards (Treasurer)

Ian Armitage

Colin Miskelly

Mel Galbraith

Keith Woodley

Josie Galbraith (until 4 June 2022)

Eleanor Gunby

Jodie Crane (from 8 November 2022)

Ingrid Hutzler (Executive Officer)

### Physical Address

28 Hillocks Road

Spring Creek

RD3

Blenheim 7273

### Postal Address

PO Box 834

Nelson

New Zealand, 7040

# Directory

## The Ornithological Society of New Zealand Inc. For the year ended 31 December 2022

### President

Bruce McKinlay

### Secretary

Lynne Anderson

### Treasurer

Paul Garner-Richards

### Date of Incorporation

30 June 2008

### IRD Number

049-411-928

### GST Status

Payments Basis, Six Monthly Returns, Coinciding with Balance Date

### Accountant

BusinessBase Limited  
PO Box 250  
Blenheim  
7240

### Bankers

BNZ

80 Queen Street

Auckland

### Independent Assurance Practitioner

NMA Nelson Marlborough Audit Limited

PO Box 732

Nelson7040

# Approval of Financial Report

## The Ornithological Society of New Zealand Inc. For the year ended 31 December 2022

The Governing body is pleased to present the approved financial report including the historical financial statements of The Ornithological Society of New Zealand Inc. for year ended 31 December 2022

APPROVED



Paul Garner-Richards

Treasurer

Date 11 April 2023



Natalie Forsdick

Vice President

Date 11 April 2023

# Statement of Service Performance

**The Ornithological Society of New Zealand Inc.**

**For the year ended 31 December 2022**

## Description of Entity's Outcomes

- Encouraged, organised and promoted the study of birds and their habitat use within New Zealand.
- Fostered and supported the wider knowledge and enjoyment birds generally.
- Promoted the recording and wide circulation of results of bird studies and observations.
- Produced a scientific journal and a news magazine.
- Gathered and shared ornithological data online and upon request.
- Achieved significant outcomes from long-termed schemes, such as national wader counts and unusual bird report, and through the partnership with NZ Birds Online.

## Quantification of Outputs

National Conference and AGM :	1 per year
Council Meetings :	4 this year
RR Meetings :	1 per year
Regional monthly meetings :	In average 10 per year per region, across 18 active regions
Regional Field Trips :	In average 10 per year per region, across 18 active regions
Notornis Scientific journal :	4 issues published online and posted to 1000 members.
Birds New Zealand news magazine:	4 issues published online and posted to 1000 members.



# Statement of Financial Performance

The Ornithological Society of New Zealand Inc.  
For the year ended 31 December 2022

'How was it funded?' and 'What did it cost?'

	NOTES	2022	2021
<b>Revenue</b>			
<b>Donations, fundraising and other similar revenue</b>			
Gross Surplus/ Deficit -Project Assistance Fund		(33,242)	(8,028)
Gross Surplus/Deficit -Life Membership Fund		(1,201)	(1,553)
Gross Surplus/ Deficit-NZ Bird research Fund		16,841	(17,280)
Gross Surplus or Deficit -NZ Penguin Research Fund		(34,458)	34,463
Regional Accounts	2	31,587	3,279
Contribution from Project Assistance Fund	5	2,236	2,889
Contribution from Life Membership Fund	5	2,575	2,730
Library Journals		-	90
Donation Received		18,261	107,286
<b>Total Donations, fundraising and other similar revenue</b>		<b>2,599</b>	<b>123,876</b>
<b>Fees, subscriptions and other revenue from members</b>			
Annual NZ Subscription		70,197	58,556
Annual Oversea Subscriptions		10,136	7,180
<b>Total Fees, subscriptions and other revenue from members</b>		<b>80,333</b>	<b>65,736</b>
<b>Revenue from providing goods or services</b>			
Sales- Southern NZ Dotterel Project		16,783	-
Sales - Advert on Birds NZ		3,534	2,161
Sales - Data		630	3,570
Sales		41	245
Other revenue		1,016	835
<b>Total Revenue from providing goods or services</b>		<b>22,003</b>	<b>6,811</b>
<b>Interest, dividends and other investment revenue</b>			
Interest	6	462	(115)
<b>Total Interest, dividends and other investment revenue</b>		<b>462</b>	<b>(115)</b>
<b>Total Revenue</b>		<b>105,398</b>	<b>196,308</b>
<b>Expenses</b>			
<b>Volunteer and employee related costs</b>			
Executive officer contract fees		29,441	28,934
<b>Total Volunteer and employee related costs</b>		<b>29,441</b>	<b>28,934</b>
<b>Costs related to providing goods or service</b>			
Conference and Meeting Expenses		4,681	2,536
Consulting & Accounting		4,065	4,085
Bank Fees		90	66
Contract-Southern NZ Dotterel Project		12,854	-

This statement should be read in conjunction with the attached review report

	NOTES	2022	2021
Postage		15,758	19,341
General Expenses		250	2,064
PayPal Fees		31	89
Printing		52,170	48,440
Website - Hosting		875	4,381
Subscriptions		1,674	1,674
Telephone & Internet		823	108
Insurance		565	535
Stripe Fees		2,860	2,302
Council Meetings		2,232	-
<b>Total Costs related to providing goods or service</b>		<b>98,928</b>	<b>85,620</b>
<b>Other expenses</b>			
Depreciation		241	481
Interest distribution to various funds		-	(109)
<b>Total Other expenses</b>		<b>241</b>	<b>372</b>
<b>Total Expenses</b>		<b>128,609</b>	<b>114,927</b>
<b>Net surplus/ (deficit )for the year</b>		<b>(23,212)</b>	<b>81,381</b>

This statement should be read in conjunction with the attached review report

# Statement of Financial Position

The Ornithological Society of New Zealand Inc.  
As at 31 December 2022

'What the entity owns?' and 'What the entity owes?'

	NOTES	31 DEC 2022	31 DEC 2021
<b>Assets</b>			
<b>Current Assets</b>			
Bank and cash/(bank overdraft)	1	46,113	142,924
Regional Fund-Bequest		131,008	80,000
Regional fund		138,492	106,904
Trade and other receivables		3,197	3,003
Interest Accrued		-	67
GST Payment/ Refund		17,523	15,117
Term Deposits (current)	1	40,000	30,000
<b>Total Current Assets</b>		<b>376,333</b>	<b>378,015</b>
<b>Non-Current Assets</b>			
<b>Property, Plant and Equipment</b>			
<b>Fixed assets</b>			
Computer Equipment		2,901	2,901
Less Accumulated Depreciation on Computer Equipment		(2,661)	(2,420)
<b>Total Fixed assets</b>		<b>241</b>	<b>481</b>
<b>Total Property, Plant and Equipment</b>		<b>241</b>	<b>481</b>
<b>Investments</b>			
Auckland Mortgage Trust Investment		-	-
Auckland Library Account		24,761	24,761
<b>Total Investments</b>		<b>24,761</b>	<b>24,761</b>
<b>Total Non-Current Assets</b>		<b>25,001</b>	<b>25,242</b>
<b>Total Assets</b>		<b>401,334</b>	<b>403,257</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Trade and other payables		13,563	48,262
Subscription In advance		31,614	26,668
Grants in Advance	4	18,810	18,810
<b>Total Current Liabilities</b>		<b>63,987</b>	<b>93,741</b>
<b>Creditors and accrued expenses</b>			
<b>Trade and other payables</b>			

This statement should be read in conjunction with the attached review report

	NOTES	31 DEC 2022	31 DEC 2021
Business Visa		208	195
<b>Total Trade and other payables</b>		<b>208</b>	<b>195</b>
<b>Total Creditors and accrued expenses</b>		<b>208</b>	<b>195</b>
<b>Total Liabilities</b>		<b>64,195</b>	<b>93,935</b>
<b>Net Assets</b>		<b>337,139</b>	<b>309,322</b>
<b>Accumulated Funds</b>			
NZ Bird Research Funds		80,875	64,034
NZ Penguin Research Fund		5	35,905
Project Assistance Funds		70,646	103,888
Life membership Funds		24,550	25,751
NZ Bird Online Funds		1,709	1,709
General Account Fund		(110,144)	(108,869)
Regional Fund	2	269,499	186,904
<b>Total Accumulated Funds</b>		<b>337,139</b>	<b>309,322</b>

This statement should be read in conjunction with the attached review report

# Trading Account-Life Membership

## The Ornithological Society of New Zealand Inc. For the year ended 31 December 2022

Ornithological Society is Life Membership.

	NOTES	2022	2021
<b>Trading Income</b>			
Life Membership subscriptions		1,374	1,200
<b>Total Trading Income</b>		<b>1,374</b>	<b>1,200</b>
<b>Gross Profit</b>		<b>1,374</b>	<b>1,200</b>
<b>Other Income</b>			
Interest Income -Life membership		-	(23)
<b>Total Other Income</b>		<b>-</b>	<b>(23)</b>
<b>Expenses</b>			
Contribution to General Fund		2,575	2,730
<b>Total Expenses</b>		<b>2,575</b>	<b>2,730</b>
<b>Net Surplus (Deficit) for the Year</b>		<b>(1,201)</b>	<b>(1,553)</b>

This statement should be read in conjunction with the attached review report

# Trading Account-Project Assistance Fund

## The Ornithological Society of New Zealand Inc. For the year ended 31 December 2022

Ornithological Society is Project Assistance Funds.

	NOTES	2022	2021
<b>Trading Income</b>			
PAF-Royalties from Fieldguide		2,236	2,889
Sponsorship - Lost Gold		15,000	-
Sponsorship - Fruzio		-	7,500
PAF-Conference		6,708	8,545
<b>Total Trading Income</b>		<b>23,944</b>	<b>18,934</b>
<b>Gross Profit</b>		<b>23,944</b>	<b>18,934</b>
<b>Other Income</b>			
PAF-Donation		-	6,000
PAF-Grant NZ Lottery Board		-	13,129
PAF-Doc Community Fund		21,840	43,680
PAF Wader Catcher Transfer from Nelson OSNZ		-	3,783
PAF-Interest		-	(86)
<b>Total Other Income</b>		<b>21,840</b>	<b>66,505</b>
<b>Expenses</b>			
Administration- Fruzio		268	369
PAF 2020 - Black-fronted tern movement		-	2,000
PAF-Bird Atlas		22,995	56,339
PAF -Bird Atlas (Lottery Fund)		-	13,129
PAF 2020 - Seabirds and Lights		-	1,289
PAF 2021 - Tocoplasmosis in Kiwi		-	2,000
PAF-Regional Allowances		700	-
PAF-Website - Development		45,703	11,844
PAF-Website - Management		2,808	2,554
PAF-Youth Camp Cost		(104)	694
PAF-Scholarships-AOC		520	360
Royalties from Fieldguide transferred to general fund		2,236	2,889
PAF 2022 - GPS Tracking Little Blue Penguins from Port Taranaki		2,000	-
PAF 2022 - Plastic ingestion: A sensory ecology approach		1,900	-
<b>Total Expenses</b>		<b>79,026</b>	<b>93,467</b>
<b>Net Surplus (Deficit) for the Year</b>		<b>(33,242)</b>	<b>(8,028)</b>

This statement should be read in conjunction with the attached review report

# Trading Account-NZ Birds Online

## The Ornithological Society of New Zealand Inc. For the year ended 31 December 2022

Ornithological Society is NZ Birds Online.

	NOTES	2022	2021
<b>Gross Profit</b>		-	-
<b>Net Surplus (Deficit) for the Year</b>		-	-

This statement should be read in conjunction with the attached review report

# Trading Account-Bird Research Fund

The Ornithological Society of New Zealand Inc.  
For the year ended 31 December 2022

Ornithological Society is NZ Bird Research.

	NOTES	2022	2021
<b>Trading Income</b>			
NZBRF-Income		70,173	40,000
<b>Total Trading Income</b>		<b>70,173</b>	<b>40,000</b>
<b>Cost of Sales</b>			
BNZRF 2020 - Kokako phylogeography		-	29
<b>Total Cost of Sales</b>		<b>-</b>	<b>29</b>
<b>Gross Profit</b>		<b>70,173</b>	<b>39,972</b>
<b>Expenses</b>			
BNZRF 2020 - Banded rail habitat use		-	9,000
BNZRF 2020 - Kiwi Monitoring Methods		-	4,071
BNZRF 2020 - Little shearwater foraging		-	9,390
BNZRF 2020 - Tawaki Breeding and Stoats		-	5,403
BNZRF 2019 - Tieke Song		-	9,059
BNZRF 2020 - Whenua Hou Diving Petrel		-	3,040
BNZRF 2020 - NZ Storm Petrel		-	2,501
NZBRF-Administrative Expenses		5,622	7,446
BNZRF 2020 - Kakapo and Takahe Genomics		-	7,340
BNZRF 2021 - NZ Storm petrel		7,575	-
BNZRF 2021 - Petrel Deaths		3,110	-
BNZRF 2021 - Kakapo portable sequencing		8,182	-
BNZRF 2021 - Seabird foraging and isotopes		8,696	-
BNZRF 2021 - Grey-faced petrel restoration		4,924	-
BNZRF 2021 - Virus Host Jumping		10,000	-
BNZRF 2021 - Grey-faced petrel stress physiology		2,115	-
BNZRF 2020 - Sooty shearwater decline		3,109	-
<b>Total Expenses</b>		<b>53,332</b>	<b>57,251</b>
<b>Net Surplus (Deficit) for the Year</b>		<b>16,841</b>	<b>(17,280)</b>

This statement should be read in conjunction with the attached review report



# Trading Account-NZ Penguin Research Fund

The Ornithological Society of New Zealand Inc.

For the year ended 31 December 2022

Ornithological Society is NZ Penguin Research Fund.

	NOTES	2022	2021
<b>Trading Income</b>			
BNZPRF - Income		(34,458)	63,948
<b>Total Trading Income</b>		<b>(34,458)</b>	<b>63,948</b>
<b>Gross Surplus</b>			
		<b>(34,458)</b>	<b>63,948</b>
<b>Expenses</b>			
Grant-Penguin Conservation		-	29,485
<b>Total Expenses</b>		<b>-</b>	<b>29,485</b>
<b>Net Surplus (Deficit) for the Year</b>		<b>(34,458)</b>	<b>34,463</b>

This statement should be read in conjunction with the attached review report

# Statement of Cash Flows

The Ornithological Society of New Zealand Inc.

For the year ended 31 December 2022

'How the entity has received and used cash'

Account	2022	2021
<b>Cash Flows from Operating Activities</b>		
Grants Received	0	43,680
Trading income from various funds	44,659	115,472
Sponsorship income from various funds	15,000	7,500
Members income from various funds	1,374	1,200
Donation income from various funds	0	6,000
Interest income from various funds	0	(109)
Contribution from funds	4,811	5,619
Subscriptions	85,279	60,043
Other revenue	21,834	8,400
Donations received	18,261	107,286
Interest received	529	20
Net GST	(7,130)	(224)
Payments to suppliers	(60,652)	(59,586)
Executive office expenses	(29,441)	(28,934)
Other costs from various funds	(130,327)	(179,683)
<b>Total Cash Flows from Operating Activities</b>	<b>(35,803)</b>	<b>86,684</b>
<b>Cash Flows from Investing and Financing Activities</b>		
Regional investment activities	(51,008)	0
Movement in term deposits	(10,000)	10,000
<b>Total Cash Flows from Investing and Financing Activities</b>	<b>(61,008)</b>	<b>10,000</b>
<b>Net Increase/ (Decrease) in Cash</b>	<b>(96,811)</b>	<b>96,684</b>
<b>Cash Balances</b>		
Cash and cash equivalents at beginning of period	142,924	46,240
Cash and cash equivalents at end of period	46,113	142,924
<b>Net change in cash for period</b>	<b>(96,811)</b>	<b>96,684</b>

This statement should be read in conjunction with the attached review report

# Statement of Accounting Policies

## The Ornithological Society of New Zealand Inc. For the year ended 31 December 2022

'How did we do our accounting?'

### Basis of Preparation

The financial statements presented here are for the entity The Ornithological Society of NZ Incorporated an Incorporated Society registered under the Incorporated Societies Act 1908.

The Ornithological Society of NZ Incorporated is eligible to apply Tier 3 PBE Accounting Standards: PBE SFR-A(NFP) Public Benefit Entity Simple Format Reporting-Accrual(Not-For-Profit) on the basis that does not have public accountability and has total annual expenses equal to or less than \$ 2,000,000. All transactions in the financial statements are reported using the accrual basis of accounting.

The accounting principles recognised as appropriate for the measurement and reporting of earnings and financial position on an historical cost basis have been used, with the exception of certain items for which specific accounting policies have been identified.

The financial statements are presented in New Zealand dollars (NZ\$) and all values are rounded to the nearest NZ\$, except when otherwise indicated.

The financial statements are prepared under the assumption that the entity will continue to operate in the foreseeable future.

### Income Tax

The Ornithological Society of New Zealand Inc. is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

### Accounts Receivable

Receivable are stated at their estimated realisable value. Bad debts are written off in the year in which they are identified.

### Investments

Investments are carried at the lower of the cost and net realisable value. Where in the Council Members' opinion there has been a permanent reduction in the value of the investment this has been brought to account in the current period.

### Accrual Expenditure

The business is not subject to the Accrual Expenditure rules as unexpired expenditure at balance date is below the exemption levels.

### Goods and Services Tax (GST)

The entity is registered for GST. All amounts are stated exclusive of goods and services tax (GST) except for accounts payable and accounts receivable which are stated inclusive of GST.

### Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

## Changes in Accounting Policies

There have been no changes in accounting policies in this financial year

# Notes to the Performance Report

## The Ornithological Society of New Zealand Inc. For the year ended 31 December 2022

	2022	2021
<b>1. Bank Accounts (except regions)</b>		
Term Deposit 4	20,000	20,000
Term Deposit 5	-	10,000
Term Deposit 6	10,000	-
Term Deposit 7	10,000	-
Non Profit Org	10,612	51,919
Business First Oncall	35,502	91,005
<b>Total Bank Accounts (except regions)</b>	<b>86,113</b>	<b>172,924</b>

## 2. Regional Accounts

In accordance with the Society's Constitution rule 14.16, Regional Accounts are incorporated into these financial statements. Please refer to the Regional Accounts Summary at the end of this report.

## 3. Revaluation

There were no revaluations during this accounting year

## 4. Grants in advance (with use or return clause)

The New Zealand Lottery Grant board provided a grant to the Project Assistance Fund, which has a use or return clause. Birds New Zealand launched the Bird Atlas New Zealand Scheme in June 2019, with the data collection phase of the scheme running for the following 5 years. There has been no expenditure of this grant in the current financial year. The unexpended portion of this grant has been recorded as a liability in the Statement of Financial Position.

## 5. Contributions to General Funds

- 10% of the opening value of the Life-Memberships Fund is contributed to the general fund each year
- Royalties received from the Field Guide are contributed to the general fund each year

## 6. Interest received

95% of interest received in the year is distributed to various funds ; 20% to Life Membership Fund and 75% to Project Assistance Fund

## 7. Bird Research Fund Grants

In December 2021 there was a donation to the Society which was recorded as a donation towards the Penguin Research Fund. This was incorrect as the donation was intended for the Bird Research Fund. This error has been corrected in the 2022 financial statements.



The Ornithological Society of New Zealand (Inc.)  
 PO Box 834, Nelson 7040  
[www.osnz.org.nz](http://www.osnz.org.nz)

Accounting Period	1st January 2022 to 31st December 2022						
Region	General Account					Other Accounts	Notes
	Opening Balance	Income	Expenditure	Closing Balance			
Far North	\$3,103.72	\$19.81	\$173.94	\$2,949.59		\$0.00	
Northland	\$1,407.43	\$1,272.00	\$1,403.19	\$1,276.24		\$3,022.90	
Auckland	\$9,336.83	\$1,622.25	\$2,868.40	\$8,090.68		\$0.00	
South Auckland	\$9,549.15	\$246.80	\$400.00	\$9,395.95		\$0.00	
Waikato	\$3,719.84	\$50.00	\$0.00	\$3,769.84		\$3,070.73	
Bay of Plenty	\$2,630.33	\$2.78	\$70.00	\$2,563.11		\$12,883.52	
Gisborne	\$2,566.45	\$2.99	\$0.00	\$2,569.44		\$0.00	
Taranaki	\$2,184.11	\$3,600.48	\$4,001.50	\$1,783.09		\$319.00	
Manawatu	\$1,796.43	\$0.00	\$229.00	\$1,567.43		\$8,628.32	
Whanganui	\$1,910.69	\$8.96	\$632.95	\$1,286.70		\$0.00	
Hawkes Bay	\$3,005.80	\$0.00	\$100.00	\$2,905.80		\$0.00	
Wairarapa	\$1,438.47	\$0.00	\$500.00	\$938.47		\$0.00	
Wellington	\$2,781.95	\$75.93	\$0.00	\$2,857.88		\$8,000.00	
Nelson	\$895.52	\$5,534.92	\$3,798.88	\$2,631.56		\$0.00	
Marlborough	\$1,856.46	\$0.00	\$0.00	\$1,856.46		\$0.00	
Canterbury	\$3,226.61	\$52,242.84	\$41,407.35	\$14,062.10		\$3,272.71	Region also has bequests of \$80000 on term deposit
Otago	\$5,850.00	\$16,103.81	\$1,873.95	\$20,079.86		\$0.00	
Southland	\$9,347.03	\$0.00	\$2,495.00	\$6,852.03		\$11,837.55	Region has \$51,007.75 on term deposit